

Envelope

Art in background shows several blurry q & a's from letter.

FINALLY, THE ANSWERS FOR NON-PROFIT PROFESSIONALS!

Letter

(left margin)

Can the same individual be a director, officer, incorporator, and registered agent?

Are all nonprofit organizations tax-exempt organizations?**

What is the difference between private inurement and private benefit? And how can these be avoided?***

What planning can a charitable organization engage in to avoid adverse tax consequences because of lobbying?

How do the federal election laws interrelate with the federal tax laws?

What is a supporting organization?**

What are the elements of a typical state charitable solicitation act?**

What happens when an item of tangible personal property is transferred?**

How is the unrelated business income tax calculated?**

What legal requirements should be followed in maintaining the parent-subsidiary relationship?

What are the special reporting requirements for publicly supported charitable organizations?

How does a typical IRS audit proceed?

letter (text)

Johnson: Through the regulatory maze in plain English--solid advice at your fingertips

Dear Nonprofit Professional:

Please allow me to present for your consideration a sophisticated work that is easy to use. The Legal Answer Book for Nonprofit Organizations employs a thoroughgoing Question-and-Answer format keyed to a comprehensive index.

subhead: Fast and convenient

Thus it is designed to enable you to get in and out quickly, ending up with the vital information you need! That information can concern planned giving vehicles, board governance and responsibilities, state and national compliance, lobbying limitations, and much more.

subhead: In your corner: 20 years of Nonprofit Law Practice

Attorney Bruce R. Hopkins has recalled ALL the important questions clients have asked over the past twenty years, covering:

- *the principle of fiduciary responsibility
- *lobbying and political activity
- *launching a planned giving program...the specific laws involved
- *disclosure and reporting requirements
- *the various types of IRS audits

subhead: Don't sit still!

These past twenty years have also shown him that you cannot sit still in the burgeoning area of regulatory law, confidently retaining your tax exempt status! Indeed our author has spiced his answers with many a warning note--adding, too, a list of critical sources regarding the exact laws involved.

Believe me, you will not find a more competent reference in this field or any other!

subhead: Beyond caution to creativity

But Bruce R. Hopkins has not merely set out caution flags, HE POINTS TO POSITIVE AND APPROPRIATE RISK-TAKING IN STRATEGICALLY ADVANCING THE NONPROFIT'S CREATIVE MISSION.

subhead: In short, there is a good full life after compliance!

Plus a challenge to relish for those managers, board members, executives, accountants, and lawyers who have The Legal Answer Book for Nonprofit Organizations at their elbows!

As you can see, I am quite proud of this one. Please order today at the reduced rate and save over twenty-five percent.

With a money back guarantee of course!

Sincerely yours,

Robert Kierelli
Publisher

PS Do act quickly so we can hold this price (\$75 down from \$95!). Stay in--and ahead--of the game.

Contents

General Operation of a Nonprofit Organization ... The Board of Directors and Fiduciary Responsibility... Private Inurement and Private Benefit ... Lobbying ... Political Activities... Public Charity Status ... Fund-raising Regulation ... Planned Giving ... Fund-Raisers' Inquiries ... Unrelated Business Activities ... Subsidiaries ... Disclosure and Reporting Requirements ... Coping With IRS Audits

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About the author

Bruce R. Hopkins specializes in representing nonprofit organizations with Powers, Pyles, Sutter, & Verville, P. C. in Washington, D. C. He has chaired the Committee on Exempt Organizations, American Bar Association, and has also chaired the Section of Taxation, National Association of College and University Attorneys. He has served, too, as president of the Planned Giving Study Group of Greater Washington, D. C. A recipient of the Assistant Commissioner's Award (IRS) in 1984, he taught nonprofit organizations for nineteen years at the George Washington University National Law Center.

Series editor of Wiley's Nonprofit Law, Finance, and Management series, he is the author of The Law of Tax-Exempt Organizations, Sixth Edition, The Law of Fund Raising, Second Edition, The Tax Law of Charitable Giving: Charity Advocacy, and the Law; also, Nonprofit Law Dictionary, and A Legal Guide to Starting and Managing a Nonprofit Organization, Second Edition. He co-authored The Law of Tax-Exempt Healthcare Organizations.

Mr Hopkins writes the newsletter, "The Nonprofit Counsel" and co-writes "Fund-Raising Regulation Report."

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